

DYNAMITE DISTRIBUTOR GUIDE

*Becoming a **DYNAMITE** Distributor means you are offered educational opportunities, product discounts and, if you so desire, the ability to earn additional income. Pursued as a discount advantage and/or business, the following Guide indicates levels, qualifications and commission percentages to help you formulate your goal.*

Level Δ	How to Attain	Benefits, Bonus Value (BV) Rebates & Commissions \dagger	Qualification \ddagger
01 PRODUCT REPRESENTATIVE	<ul style="list-style-type: none"> •Complete application form •Order at least \$150 product wholesale •Pay \$70 one-time only application fee 	<ul style="list-style-type: none"> •35% off retail on most products—continues through all levels •Access to all DYNAMITE educational material—continues through all levels •Ability to sell DYNAMITE products at retail to others—continues through all levels 	\$20 annual renewal fee
02 MANAGER	<ul style="list-style-type: none"> •Order at least 40 cumulative points (each product is assigned a certain point value) from the company at any time •Can be included with initial order 	<ul style="list-style-type: none"> •Ability to sign Distributors under you to build Downline—continues through all levels •5% BV on personal orders •5% BV on personally sponsored Product Representatives 	\$20 annual renewal fee
03 SUPERVISOR	As a MANAGER, order 120 pts (personally or with your downline) from the company within 2 consecutive months	<ul style="list-style-type: none"> •10% BV on personal orders •10% BV on personally sponsored Product Representatives •5% BV on personally sponsored Managers •No lateral rebates on personally sponsored Supervisors 	<ul style="list-style-type: none"> •\$20 annual renewal fee •Order 60 pts within each 2 consecutive months alone or with your downline •24 pts MUST BE PERSONAL ORDER
04 DIRECTOR	As a SUPERVISOR, order 480 pts (personally or with your downline) from the company within 2 consecutive months	<ul style="list-style-type: none"> •15% BV on personal orders •15% BV on personally sponsored Product Representatives •10% BV on personally sponsored Managers •5% BV rebate on all downline Supervisors 	As above
05 BRONZE DIRECTOR	As a DIRECTOR, assist a personally sponsored SUPERVISOR to become a DIRECTOR	As above, PLUS: <ul style="list-style-type: none"> •5% BV of personally sponsored Director organization •5% BV on 2nd generation Directors •5% BV on 3rd generation Directors 	<ul style="list-style-type: none"> •\$20 annual renewal fee •Order 120 pts within each 2 consecutive months alone or with your downline •24 pts MUST BE PERSONAL ORDER
06 SILVER DIRECTOR	Assist 5 personally sponsored DIRECTORS to each qualify for 2 consecutive months	As above, PLUS: <ul style="list-style-type: none"> •4% BV of 4th generation Directors and their personal group volume 	As above
07 GOLD DIRECTOR	Assist 15 personally sponsored DIRECTORS to each qualify for 2 consecutive months	As above, PLUS: <ul style="list-style-type: none"> •3% BV of 5th generation Directors and their personal group volume 	As above
08 PLATINUM DIRECTOR	Assist 25 personally sponsored DIRECTORS to each qualify for 6 consecutive months	As above, PLUS: <ul style="list-style-type: none"> •2% BV of 6th generation Directors and their personal group volume 	As above

Δ Once you have achieved a level, as long as you pay your annual fee of \$20, you will NEVER lose it.

\dagger BV (Bonus Value): All commissions are figured from this number which is found in the BV column of your price list. In order to convert the BV number to dollars, simply take your Level percentage and multiply. For example: the BV for 25# Izmine is 80. For each bucket ordered at Wholesale price, a Manager would earn a 5% BV Rebate of \$4 (80 x 5%) a Supervisor would earn a 10% BV Rebate of \$8 (80 x 10%), and a Director would earn a 15% BV Rebate (80 x 15%) of \$12. Thus, this product that retails at \$101.95 would cost a Product Rep only \$71 wholesale, Manager's cost would be \$67, Supervisor's cost would be \$63, while a Director's cost would be only \$59.

\ddagger In order to remain a **DYNAMITE** Distributor, each Distributor MUST pay an annual renewal fee of only \$20 due during their anniversary sign-up month. However, rebate & commission BV's at levels higher than Manager are dependent on meeting the qualifications stated on the chart. If such qualifications are not met, your Rebate/Commission BV earnings will automatically "roll up" to your Sponsor, the individual who signed you as a Distributor, or to the next qualifying individual in your Upline. Reinstatement of your Rebate/Commission BV earnings is dependent on re-qualification.